



COST PROPOSAL

Request for Qualification

NEW YOUR STATE EDUCATION DEPARTMENT

EB 5N Mezzanine

Office for Great Teachers and Leaders

89 Washington Ave

Albany, NY 12234

ATTENTION: Teacher and Principal Practice Rubrics

Submitted by:

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The Marzano Causal Teacher Evaluation Model Rubrics are included with the purchase of Leaders of Learning program and/or the iObservation Marzano Suite.

PROFESSIONAL DEVELOPMENT

Leaders of Learning

\$4,500 per session, plus materials*

Training for evaluator observers and also for non-evaluative observers which creates informal feedback loops to support teacher growth and development

1. Leaders of Learning Domain 1 (Instruction) – 3 Full-Day Sessions (*maximum cohort size 100*)
2. Leaders of Learning Domains 2 through 4 (Supervision) – 2 Full-Day Sessions (*maximum cohort size 100*)
3. Leaders of Learning iObservation (Technology) – 3 Full-Day Sessions (*maximum cohort size 35*)

***Materials Fee - \$30 per person for each session, plus 15% shipping and handling OR Workbook Reprint License Fee (90 day expiration) - \$1,000 per session**

Certified Facilitator Program

\$1,000 per enrollment includes online course and starter kits for two workshops

To build professional development capacity in a teacher leader that will complete the program from each participating school and conduct workshops on the model for the school staff

***Workshop participant workbooks package of 10 - \$300
Workbook Reproduction License (2 year expiration) - \$1,000 per workbook**

Evaluator and Observer PD and Certification

\$4,500 per session, plus materials*

For accuracy, effective feedback, and inter-rater reliability

1. Inter-Rate Reliability 3 Full-Day Sessions (*maximum cohort size 100*)
2. Observer Shadowing (*maximum 15 participants*)

***Materials Fee - \$30 per person for each session, plus 15% shipping and handling OR Workbook Reprint License Fee (90 day expiration) - \$1,000 per session**

Graduate Education

\$1,405 per 3-credit course

Delivered online and applied in the classroom resulting in an MEd in the Art and Science of Teaching and a teacher certification in pedagogy that is aligned to the framework including having teachers submit videos of their lessons for scoring and feedback

Marzano School Improvement Program

\$4,500 per day

For intensive implementation and monitoring for struggling school systems

1. Central Office Support and Planning Consultation
2. iObservation for Teachers Workshops - \$4,500 per 2 half-day sessions

TECHNICAL ASSISTANCE

3-Day Teacher Evaluation Academy

\$16,000 (includes materials for up to 100 participants)

Introduction of Causal Teacher Evaluation Model and contemporary research where the alignment of the New York State Teaching Standards to the Marzano Causal Teacher Evaluation Model and how the model supports implementation of the standards will be a focus

Working Sessions

\$5,500 per day (includes materials for up to 25 participants)

For district teacher evaluation redevelopment teams to work through the decisions for implementing the teacher rubric

TECHNOLOGY

iObservation and Marzano Suite

- \$2,500 - \$4,000 per school building
depending on volume and distribution channel

iObservation is a powerful, web-based platform for instructional and leadership improvement.

iObservation features:

- Walkthroughs and Observations – conduct supervisor observations along with peer and mentor observations
- Feedback – receive timely and specific feedback to grow
- Self-Assessments – conduct self-assessments and reflect on practice
- Conferences – engage in private, one-on-one conversations online
- Marzano Online Resource Library – a growing collection of short professional development items that educators can use for on-demand learning
- and continuous instructional improvement
- Discussions – work together in small and large groups online to build tools and share best practices
- Professional Growth Plans – allow teachers to take charge of their own development by building growth plans
- Data Reports – reveal trends and patterns at the summary level, or track an individual's growth over time
- Student Data Projects – connect teaching practices directly to classroom-level student data
- Maintenance – update school and staffing information as needed
- Help Files – get technical assistance and help on effectively using iObservation
- Personalization – select themes and colors to match your personal style